

Structure of Workshop

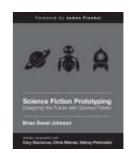
"This workshop seeks to introduce science-fiction prototyping as a methodology for inspiring, capturing and communicating innovations for scientific, business and societal innovations".

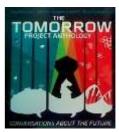
Week 1:

- Session 1: Introduction to Science-Fiction Prototyping (SFP)
- Session 2: Imagination workshop
- **Session 3**: μSFP writing exercise
- **Homework**: Complete μSFPs & prepare a five minute presentation for following week.

Week 2:

- Session 1: Introduction to macro-SFP'
- Session 2: μSFP presentations
- Session 3: Best μSFP award
- Post-Workshop Translate SFP into business plan





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Week 1 - Session 1

- Creative Science Cycle
- > The Intel Story
- Science-Fiction Prototyping
- μFiction
- μSFP Methodology
- Some Examples



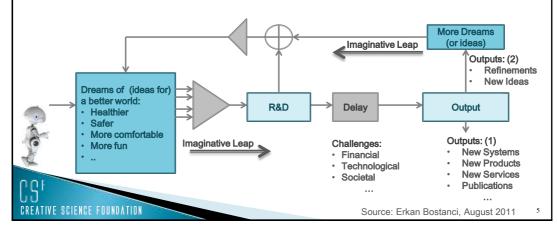
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In the beginning we dream of a better world. We may want the world to be healthier—(eg wearable technology), safer (eg intelligent vehicles), more comfortable (eg smart homes) or more fun (eg interactive games).

These dreams come together (integrator symbol) and feed the research. Research produces outputs but with delay due to the technological or financial challenges. There are two types of outputs; tangible outputs such as products/publications or abstractions (more dreams because we will never be satisfied with what we have!).

New **dreams**, as the research outputs, feed our old dreams but this time they may need some amplification because according to our research results, we may end up thinking that something is not achievable. So the "Creative Science Cycle" goes on.



The



Story

Image from drawing by Paul Rumsey

- ▶ Intel's 'chip life cycles' occupy about 7–10 years from concept to shipping (and maybe another 15 years of product life)!
- How can they specify chips for worlds that don't exist yet?
 - · Maybe use techniques on previous slide?
 - But, they wanted to be smarter, get better ideas than their competitors!
- The main Intel resource is engineers (but traditional engineering education encourages structured & incremental thought!)
- Intel decided the magic ingredient was **imagination**
- The Intel solution was to ask their engineers to write fictional stories about technologies they are working on, to inject imaginative leaps in their thinking!





Science Fiction Prototyping

 Method uses peoples <u>imagination</u> to write short fictional stories that extrapolate real science & technology forward in time to create a **Prototype** of future lives (that can <u>test ideas</u> and <u>motivate change</u>).



- Story needs to be a credible (believable) description of a possible life.
- Everyone understands a story so its perfect for communication between different types of people
- Outcomes of SFPs are used to create new kinds of products, businesses, social structures etc



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Intel / CSF Video From CS'11

SFP uses short
stories about the
future to inject
imaginative leaps
and provide a
shared language
for innovation

VIDEO INTRODUCING SCIENCE FICTION PROTOTYPING





Science Fiction Prototypes (SFPs)

- Are simply stories describing a future (and an innovation) you would desire
- Written to persuade people to buy into your innovation
- Two types of SFP
 - Micro-SFP (μSFP): a very small SFP
 - Macro-SFP: a large SFP
- ▶ This week we will explore µSFPs

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µFiction (Micro-Fiction)

Provides quick method to capture the initial idea



Polytron Technolgies, (Taiwan

This is the style Micro-SFPs adopt

- No agreed specification; Range from 6 to 1000 words; Popular size 25–30, words (text message size!).
- Similarities to fables, parables, anecdotes, sayings, adage, proverbs and maxims
- English speaking world called *micro-fiction*, *nano-fiction*, flash-fiction, sudden-fiction or postcard-fiction
- Around the world called microrrelato or ficcione (Latin-America); nouvelles (France); minute-long or smoke-long (China); *Haibun* (Japan)
- Technology based Mobile-phone (Ketai) fiction (160 characters ~30 words); 'Twitter Lit' (140 characters ~25 words)
- Examples can be found at
 - Wired (6-word) -http://www.wired.com/wired/archive/14.11/sixwords.html
 - Espresso Stories (25 words) http://espressostories.com
 - Micro-SFPs (Twitter-size) http://www.creative-science.org/activities/microsfp/

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Writing a µSFP

Technology oriented story writing?

µSFP components

- 1. technology
- 2. user
- 3. event
- 4. benefit
- ▶ Twitter / SMS sized fiction (140 /160 characters about 25 words)



- Simple writing procedure
 - 1. Start by identifying a <u>technology</u>, <u>process or service</u>
 - 2. Identify a <u>user</u> (use a very short name eg Joe)
 - 3. Then create an <u>event</u> that illustrates the use and <u>benefit</u> of the technology, process or service (should include an inflection point)
 - 4. Start big, then reduce it to <140 characters / 25 words

Some Examples ⇒

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Examples - 6 Word micro fiction

"For sale: baby shoes, never worn" – Ernest Hemingway (who, according to science fiction writer Arthur C. Clarke, in the 1920's bet \$10 he could write a complete story in just 6 words, starting this genre!).



- "Lie detector eyeglasses perfected: Civilization collapses." – Richard Powers
- "TIME MACHINE REACHES FUTURE!!! nobody there" – Harry Harrison



Wired (6-word) -

http://www.wired.com/wired/archive/14.11/sixwords.html

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Examples - µSFP (text size 160 characters, 25 words)

.... created by 16/17 year-olds in 90 mins!



Jack fall asleep in the sun. His smart sun protection sensor woke him up with an alarm & soft vibration. He avoids sun strokes!



Amy can't diet but her bracelet helps stop her eating a naughty treat over a salad. It clamps tight on her wrist & shocks her.

OMG where did u get ur coat from? It was the only one left in the store. But I can 3D-print it 4 u. Thank u so much.

New Creatives, Essex, 2014

- technology
 user
- 3. event
- 4. benefit
- With my new eFridge I can have my cake & my stay at home. I come home 2 a full stock of food & no court orders for a drunkard.
- I'll just pop off to get some sushi. Bob established a wormhole link to Japan and vanished.

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http://www.creative-science.org/activities/microsfp/

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Innovation Focus 1 (aids to future thinking)

The Technological Singularity the moment machine intelligence exceeds human intelligence (around 2050 according to Kurzweil)







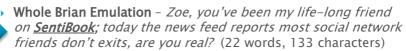
... Might be brought to fruition as outcome of <u>whole brain emulation</u>, <u>transhumanism</u> or an <u>intelligence explosion</u>!

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Examples – µSFP (25 words on the Singularity)









- Transhumasim Tom, this morning mend the cooker, take the kids to play land & go to work. Yes, dear we will do that! (21 words, 101 characters)
 - Raises possibility that spare-part replacement might not just lead to creating single <u>clones</u> of people but multiple identical clones (three in this case allowing John at least three times the amount of work.
- Intelligence Explosion Jane's sleepy eyes said it all, another smart home with a <u>viral-intelligence infection</u>, call the singularity exorcists! (17 words, 119 characters)
 - explores possibility intelligent environments may be susceptible to super-intelligent viral agents that migrate, evolve and mutate and take on a form of evolving sentient ghost-like presences

http://victor.callaghan.info/publications/2014_CS14(Micro-Futures).pdf

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That's the end of the 1st Session!



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Week 1 - Session 2







- ➤ Ideas & Products ?
- Imagination Workshop
- Brain-Storming
- > Innovation Focuses



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Where Do Businesses Get Novel Ideas?



- Asking customers & monitoring others is useful but only gets you so far in product innovation - the more radical or disruptive the technology is, the less these are the drivers
- Professor Clayton Christensen of Harvard Business School found "that leading companies who have followed what their customers say have lost out to new innovations from other companies".
- SFP is a method that aims to explore more radical or disruptive ideas by placing more emphasis on imaginative processes
- CSF CREATIVE SCIENCE FOUNDATION
- .. But where do basic ideas originate?

Idea Generation (Brainstorming



brainstorming

BRAINSTORM

- In SFP, most ideas originate from researcher's vision for field (fertilised by using imaginative fiction)
- For others, need a source of ideas many approaches but we will use 'Brainstorming'

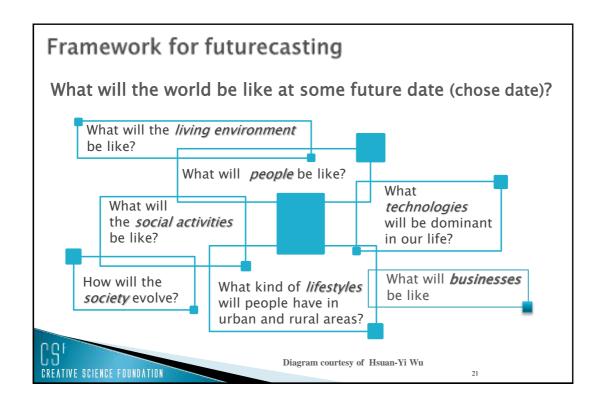
Imagination Workshop (brainstorming)

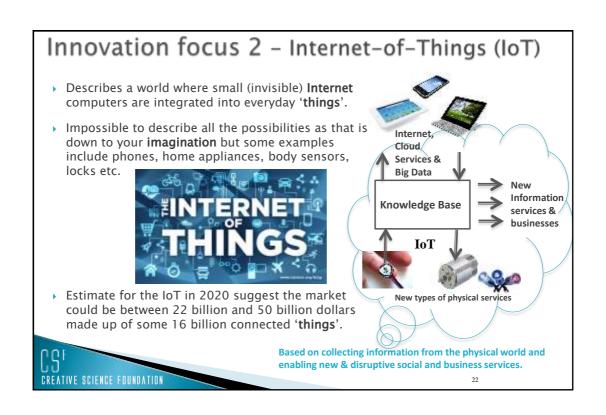
- Form groups of 3–5 people (we will do this randomly)
- · Elect a coordinator
- Chose an innovation focus (see next slide)
- List as many ideas as possible (chose quantity above quality)
- Do not worry about practicality of ideas
- Don't criticise ideas (out of the box thinking is encouraged)
- Offer new ideas, plus build on other members ideas



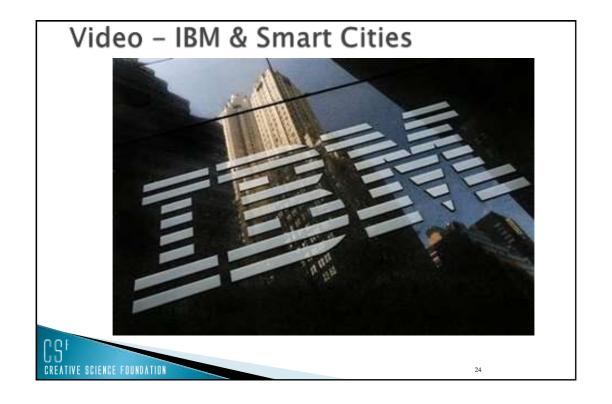
• Each member, then selects their 3 favourite ideas for SFP writing exercise in following session (different people can use same idea).











Innovation Focus 4 - Smart Homes



Modern homes are populated with numerous technologies that facilitate communication between devices and people to create **Smart-Homes**

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Le Corbusier (1887-1965) famously remarked that, "A house is a machine for living in".



Video - Samsung & Smart Homes



Innovation focus 5 - Smart Businesses

- Could businesses be regarded as intelligent machines?
- The have inputs, processes and outputs!
- By bringing innovations to those processes companies can be made to work better (or worse!)
- Might even consider the proposition that "a company is a machine (an intelligent machine!) for doing business"?
- Consider new ideas for business processes and structures

 $http://victor.callaghan.info/publications/2012_IE12 (Intelligent Business Process).pdf$



The **Robot Building** (Sathorn business district, Bangkok, Thailand) - designed Sumet Jumsai (& completed in 1986) for the Bank of Asia to reflect the computerization of banking.

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..... let the 'Brainstorming' begin!

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Brainstorming



- Imagination Workshop (brainstorming)
 - Form groups of 3-5 people (we will do this randomly)
 - Elect a coordinator
 - Chose an innovation focus (see next slide)
 - List as many ideas as possible (chose quantity above quality)
 - Do not worry about practicality of ideas
 - Don't criticise ideas (out of the box thinking is encouraged)
 - Offer new ideas, plus build on other members ideas

Each member, selects 3 favourite ideas for SFP writing exercise in following session (different







Innovation Focus ThemesTechnological SingularityInternet-of-Things

Smart Cities

· Smart Homes

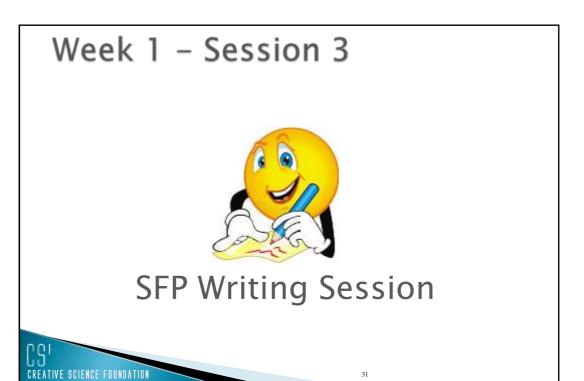
Smart Businesses

That's the end of the 2nd Session!



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For Next Week

- ▶ Finish your µSFPs
- Prepare a 2 slide PowerPoint presentation with a few bullet points giving:
 - Information about you (name, course etc)
 - Your µSFP & the business opportunities it might create

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CSF CREATIVE SCIENCE FOUNDATION **Prizes** for best µSFP (Intel book and certificate)

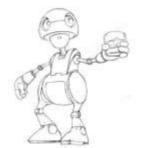




That's it For This Week

"How do we change the future?

Change the story people tell themselves about the future they will live in" Brian Johnson



"It's really hard to design products by focus groups. A lot of times, people don't know what they want until you show it to them." Steve Jobs

http://www.creative-science.org

http://victor.callaghan.info

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These notes are available to download from: $http://victor.callaghan.info/publications/2015_CCCU(CreativityIdeasInnovation).pdf$







Week 2

Creativity, Ideas & Innovation Workshop

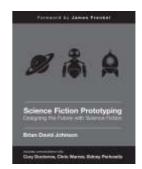
Prof Victor Callaghan
vic@essex.ac.uk
Dr Ping Zheng
ping.zheng@canterbury.ac.uk

www.creative-science.org

Week 2 Sessions

This week we will explore examples of SFPs that have led to commercial product innovations, plus hold a fun μ SFP competition.

- Session 1: Introduction to 'Macro-SFPs'
- Session 2: μSFP presentations
- Session 3: Best μSFP idea competition & prize award
- Post-Workshop Create business plan around your favourite SFP





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Technology, Innovation, Entrepreneurship & Education 2016 (TIE'16) - Canterbury 8-9th September 2016





Intelligent Environments 2016 (IE'16) – London 12–16th September 2016 Santa Barbra 27th June-1st July 2016
Immersive Learning Research Network
Conference-ILIN 2018
Appelartuur
Appelartuur
Sonta Berbara, California, USA

Immersive Learning 2016 (iLRN'16) -

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Week 2 - Session 1

- Forecasting versus Futurecasting
- Macro-SFP Writing
- Commercial Examples
- Other Types of Prototypes



These notes are available to download from: http://victor.callaghan.info/publications/2015_CCCU(CreativityIdeasInnovation).pdf

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Future Facts: a 1976 book of extrapolations

- <u>300 examples</u> of existing work that are extrapolated forward 25 years (*unlike SFP*, this book didn't test these ideas by setting them in stories).
- People Washer Egg (Sanyo Electric Co) fifteen minute cycle of warm shower warm shower, ultrasonic washing, whirl water cleaning with small rubber balls to massage skin and muscles & hot air drying – not happened yet!
- Telenet data communication system, used by Pentagon's Advanced Research Projects Agency (ARPA) to link 18 cities – became the Internet!
- System 80 Learning Machine (Borg-Warner) acts like private tutor (two feet square, console containing a record player, screen, row of buttons, and memory bank) – became eLearning!







CSF CREATIVE SCIENCE FOUNDATION In contrast to trying to forecast the future, SFP concerns futurecasting (making the future!)

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Typical Macro-SFP Structure

Size −4−12 pages.

A cross between an academic paper and a short story



- Structure (12 page version)
 - Introduction (half a page)
 - Background work (1-2 pages) discusses the factual aspects and how they relate to the story (including any references).
 - Fictional Story (9-10 pages) which illustrates describes and tests (exercises) the vision for the new technology, business or socio-political system.
 - Short summary (half to one page, say) that provides an overall comment (reflection).
 - References should be included at the end of the paper.

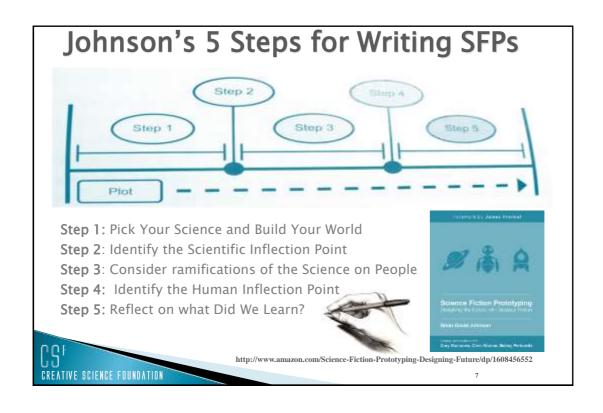
Note: short SFPs are prorata smaller mirrors of the above

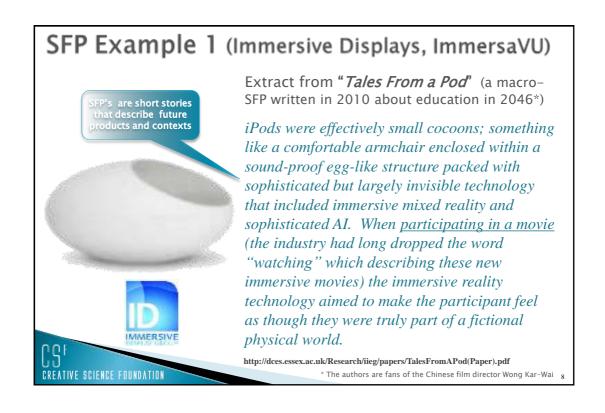
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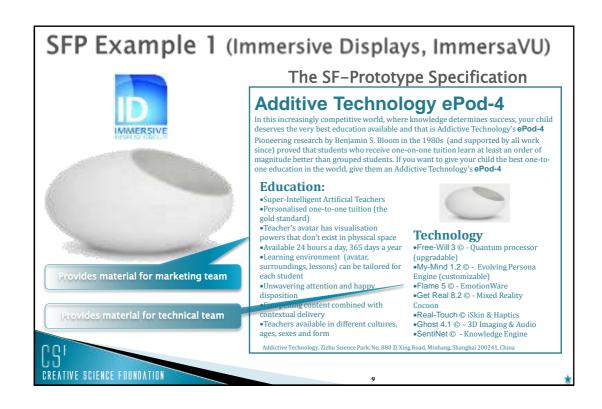
Some Examples: http://dces.essex.ac.uk/Research/iieg/CS2011.htm

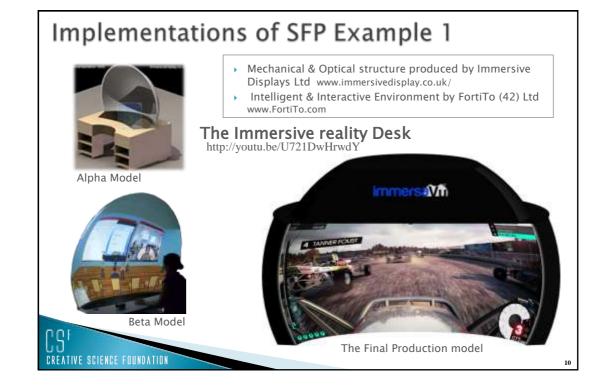
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SFP Example 1 - Video Demonstration

The production version of the ImmersaVU used in blended reality research







VIDEO SHOWING MIXED_REALITY DEMONSTRATION OF REALISATION OF TALES OF THE POD SFP

CSF CREATIVE SCIENCE FOUNDATION www.FortiTo.com

http://www.immersivedisplay.co.uk/immersavu.php

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SFP Example 2 - Intel's 21st Century Robot

- ➤ The first SFP, "Nebulous Mechanisms", written by Brian Johnson & presented at IE'09 in Barcelona based on science-fact paper (Using Multiple Personas in Service Robots to Improve Exploration Strategies When Mapping New Environments" by Egerton, Callaghan, Clarke).
- About a robot called Jimmy, and the issues that arose through mimicking the irrational aspects of humans in robots (based on experience of my then PhD student (Simon) who went to Malaysia following a girl he loved and the heartbreak that followed!





SFP Example 2 - Intel's 21st Century Robot



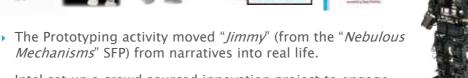












- Mechanisms" SFP) from narratives into real life. Intel set up a crowd sourced innovation project to engage
- the public in designing the domestic robot of the future.
- Software (Apps) & Skins design files open source (free).
- Ongoing experiment to assess value of SFP & open innovation for product innovation.



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http://www.21stcenturyrobot.com/ http://www.trossenrobotics.com/HR-OS1

SFP Example 2 Intel's 21st Century Robot

Wall Street Journal News Report

Brian Johnson Introducing Intel's 21st Century Robot project on the 'Wall Street Journal Live' TV channel (a business-focused, news service based in New York City.



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VIDEO OF 21st CENTURY ROBOT INTERVIEW

SFP for Business Process Innovation

Dali Cashmere (founded in 1996, 180 employees, turnover US\$4 million) – High-tech manufacturer of cashmere using ideas from '*Transformers*' to create a flexible production facility 8 times more productive than competitors.

Owner said:

"My organisation functions like a **transformer robot** and I am the control brain of this robot. All the parts must be in order and listen to the brain's instructions otherwise the whole robotic system would breakdown. An enterprise should act as flexible as a transformer. When needed, it should be transmutable, for example it can change into different things, such as an auto car or a gun, or a tank according to the need and circumstances. This requires that the people in the enterprise should act like the assembly parts of a robot, in which they can fit in different roles at demand. The enterprise should be able to change into different shapes through combining and reforming these parts, in order to meet the changing demands of the market. Sometimes I feel like a 'hemiplegia'; my brain has many ideas but the body cannot move or run as fast as what the brain wants. That is because of the incapability of those parts. How to obtain highly skilled employees becomes my challenge as my company grows."





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SFP for Business Process Innovation

The Dali Cashmere owner explained:

"My future vision is based on understanding reality and using this as the basis to predict what will emerge or happen, rather than employing pure imagination without links to the real world. However, I recognise the observation on technological change, as this does change the way we live and how we operate businesses. With the advanced computer monitoring and digital surveillance, I now manage and supervise my multiple production sites through a control pad, video conferencing and communication technology that has enabled me to not only run my business on my own but to be capable of expanding to a larger scale and multiple sites. It is useful to look into this aspect of science fiction and may help to predict what the future technology might be."



Owner of Dali Cashmere with "Big-Brother" inspired global operations monitoring

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SFP for Business Process Innovation

The **Dali Cashmere** owner's vision for the next 20 years:

"I have always focused on improving my production methods using computer-controlled systems, so it is possible that future production will become 100% automated, artificial intelligence managed, with no workers needed but only a few maintenance engineers. I can use one digital screen at home to manage and monitor multiple business premises and factories not only in China but in Japan, Korea and America. The manufacturing sector will no longer be a labour intensive industry but be 'no labour' automated industry instead. This is the consequence of continuous labour cost rises and the shortage of highly skilled workforce."



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SFP for non-technology products

Sunfed Fashion – top selling professional women's fashion–wear uses SF/Fantasy to inspire new designs embedded in popular culture (which aids marketing)

The company's President said:

"Fashion is about constantly catching the popular trends at both national and international levels. What influence people the most is the cultural, art and fictional work as well as those popular fictional films which connect vogue and fashion. Fashion customers need more new and exciting experiences from a brand design. Science fiction works are our neverending source of new ideas to keep up with customer's demand... the ability to identify and generalise ideas from science fiction is critical as not all SFP works but you need to know what customers expect and what can be used to transform these 'fictional imaginations' into a tangible product."





Harry Potter - Cape Coat

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SFP for non-technology products

The company's chief designer explains:

"We understand the need and expectations of the customer. Our design targets are young professionals and middle class income women, who live in a busy and high-pace life style, who need an escape from the hectic reality to relax their mind and enjoy some very different experiences. Thus we use science fiction to create an alternative reality that is constructed by different fictional and cultural dimensions for fantasies and luxuries. For example, the Twilight movies became very popular in China and worldwide, which become my inspiration. I have thus taken a cue from the vampire look, dress style and blood colour to integrate into my autumn 2011 collection. The runway shows are fully embodied with references to the films in terms of models' make-up, music, lights, sound, forest background (the fighting scene), smoky and scary atmosphere..."





Frankenstein the monster's long coat

By using popular SciFi (eg blockbuster films) new products lever both creative ideas and media marketing budgets

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Related Ideas & Groups



The British Society for Literature and Science – promotes interdisciplinary research into the relationships between science and literature in all periods.

- https://www.bsls.ac.uk/ (society)
- http://www.literatureandscience.org/ (journal)

Design Fiction – uses fiction to explore the social, cultural, and ethical implications of new technologies through design and storytelling

- https://www.media.mit.edu/research/groups/design-fiction
- https://cmudesignfiction.wordpress.com/about/
- https://www.quora.com/What-is-design-fiction
- User scenarios, user stories, use cases short focused descriptions illustrating how technology could be used
 - https://en.wikipedia.org/wiki/Scenario_%28computing%29

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SFPs transformation to a business plan

- Selecting the science and writing the concept SFP
- 2. Identifying the SFP inspired opportunity proposition in the marketplace
- 3. Analyzing the market size, target customer groups, product description, availability of technology or market conditions for the new product idea
- 4. Understanding resources needed for converting the SFP product concept into a market application
- 5. Implementing the product idea/prototype in reality (a practical business plan) OR
- 6. Developing the product concept into future vision to guide the strategic direction of NPD and R&D decisions

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Transforming SFPs into Prototypes





Mock-ups (eg paper & cardboard representations)



High-Tech

- Animated Graphics (emulations & simulations, eg virtual reality
- Rapid-prototyping Tools
- (eg plug-together modularised electronics)







Some Buzz Board modules





Examples: robot &

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& Internet Radio

Buzz-Box (Smart Home mockup)



www.FortiTo.com

Modular "embedded computing" construction



- Example 1 Desktop robot
- Example 2 Internet radio
- Example 3 Smart room



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Summary



True innovation is coming up with a product that the customer didn't even know they needed.

STARTUPVITAMINS



- SFPs provide entrepreneurs with a simple creative tool to inspire, capture, test and communicate ideas about future innovations.
- Can be used to steer the market by 'selling a vision' (futurecasting).
- Next stage (beyond workshop) is to extend SFP into a business plan.

Q&A - Any questions about workshop?

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That's the end of the Week 2, 1st Session!

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Week 2 - Sessions 2 & 3

This activity is supposed to be a fun μ SFP competition, so try to enjoy it.

- Competition
- Voting
- Presentations



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Competition



- → 3 prizes & certificates for the best µSFP as voted by you!
- Prize copy of the "The Tomorrow Project Anthology: Conversations about the Future" courtesy of the Intel Corp
- Certificate courtesy of the Creative Science Foundation





CERTIFICATE

Entrepreneur Workshop on Creativity, Ideas & Innovation Workshop

This is to certify that ???? Was judged as being 1 of the 5 best SFPs

Signed: Director CSf

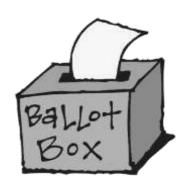
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Voting

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- You will be the judges!
- For each SPF (but not your own) you will give 3 scores (on a scale of three; 3 is very good, 2 is good, 1 is ok, 0 is ⊕:
 - How good the idea is (1−3)
 - How good the benefits are (1-3)
 - How 'story-like' the SFP is (1-3)
- We will aggregate the score on a spreadsheet; top-3 scores get a prize (in the event of a tie, Ping & Vic will have casting votes - & will look out for, and disqualify, any unfair voting).







Presentations

Order of Presentations (5 mins each, including Q&A)

- 1. Eliot Amiot
- 2. Poppy Black
- 3. Shaun Burrows
- 4. Mark D'Arcy-Smith
- 5. Paige Dolphin
- 6. Louis Eastwood

- 7. Elif Goksu
- 8. Lee Hobbs
- 9. Timothy Hinde
- 10. Darren Lane
- 11. Jess Mcnutt
- 12. Mark Morgan
- 13. Manzambi Joao Miguel
- 14. Miriam Popa
- 15. Robert Rishman

VOTE FORMAT: How good the idea is? How good the benefits are? How 'story-like' the SFP is?



CS^F CREATIVE SCIENCE FOUNDATION Two slides (5 mins including Q&A), introducing:

- 1. You
- 2. Your SFP (with useful supporting information)

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..... let the presentations begin!

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That's it; the workshop is over, we hope you found it useful!

"We are what we pretend to be, so we must be careful what we pretend to be?" -Kurt Vonnegut



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http://victor.callaghan.infovic@essex.ac.uk

These notes are available to download from: $http://victor.callaghan.info/publications/2015_CCCU(CreativityIdeasInnovation).pd \textbf{f}$

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